

# Agent Spotlight Ryan Spooner

"Relax and Dream" - Ryan's personal motto

## What aspect of your role do you enjoy most?

I think in this career, the best part of it is getting to work with a diverse clientele. Always learning more about people's individual experiences, and building strong connections and relationships with the people who are going to put their trust in me to help guide them towards their real estate dreams and goals. Also, no day is ever the same, and for someone like me, variety is key!

## What advice would you give to a new agent?

Two things I would say: If you can master the mechanics of your thinking, you can achieve anything you desire. It's okay to leave room for panic, and challenge yourself to embrace it. As your mindset expands, so will your accomplishments and capabilities. Also, start practicing unlocking doors, because in my experience, that's the hardest part of the job.



## If you could do another job just for one day, what would it be?

I would be a professional performer, conductor, and music professor. I got my degree in classical music performance, and one of the reasons I am in real estate is to build up passive income to a point where I can completely focus on me and music. A mixture of teaching lessons, master classes, conducting an orchestra, coaching chamber groups, and performing professionally and dare I say touring, sounds like my absolute dream job

## What's something that you're proud of?

If I had to name anything I'm proud of, it would be the self-growth that I've made in the past few years, and especially after joining KW. I am constantly being challenged in my thinking and my perspectives, and it feels good to know that I am surrounded by supportive, like-minded folks who will push me to achieve everything that I am capable of.

## When are you happiest?

I am usually the happiest when I am spending time with the folks I care dearly for, or playing music in some shape or form. Bonus points if they happen to coincide! There is also nothing better than sitting outside on a warm summer night, cocktail in hand, existing with the people you love.

